

AUDIT • ADVISORY • TAX ADVISORY • OUTSOURCING



# Corporate Brochure

Now, for tomorrow





**#WE ARE  
BAKER TILLY**



## About us

We are a professional services firm with more than 30 years of experience, providing value to companies, public agencies and personal assets. Our areas of expertise include Audit, Tax Advisory, Corporate Finance, Accounting Outsourcing, Remuneration and Private Role, Crime Prevention Models, Transfer Pricing, and IT Audit, among others.

**We have a team of more than 100 highly qualified professionals and operate in several cities, including Santiago, Viña del Mar, Punta Arenas and Concepcion, making us one of the 10 largest auditing and consulting firms in the country.**

Our work philosophy is based on the closeness with our clients, the vast experience of our professionals and the international support we offer.

We are committed to providing technical, creative, personalized and flexible services to meet our clients' needs in a professional and efficient manner.

**Contact us: [www.bakertilly.cl](http://www.bakertilly.cl)**



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for tomorrow**

# Baker Tilly Services

**01** Financial Audit

**02** Tax Advisory

**03** Accounting Outsourcing

**04** Corporate Finance

**05** Remunerations and  
Private Role

**06** Crime Prevention  
Model

**07** Transfer Pricing

**08** IT Audit

# FINANCIAL AUDIT

**Accurately assess, mitigate risks and gain a global perspective of your business.**

Our Financial Statement Audit service offers you a complete and accurate assessment of your organization or company. Our business risk-based approach allows us to focus our attention on critical areas and mitigate inherent risks.

## **Global Focus Methodology:**

- **Global Consistency:** offers a consistent, high-quality approach to audit services anywhere in the world. Regardless of location, we guarantee reliable and accurate results.
- **Advanced Technology:** supported by advanced technology, including intelligent software and risk registers. These tools optimize audit efficiency and highlight areas of greatest risk.
- **Risk-Based Approach:** We prioritize our attention to the areas of greatest risk, enabling us to provide strategic recommendations to mitigate risks and improve financial performance.
- **Compliance with International Standards:** Global Focus facilitates cross-border work and ensures compliance with International Standards on Auditing (ISA), providing confidence and quality assurance.

**Depend on our international experience to obtain reliable and valuable information for your business.**

# TAX ADVISORY

**With our help, you can count on personalized support that will allow you to face fiscal challenges with confidence and peace of mind.**

Our Tax Audit service focuses on providing expert guidance to both individuals and companies, with the aim of achieving effective compliance with their tax obligations and reaching their financial goals.

Because the tax landscape is complex and constantly changing, our team of experts is always updated to offer you an excellent service. We stand by our clients throughout the entire tax process, working closely and collaboratively to provide timely and practical solutions.

Our priority is to ensure strict compliance with tax laws, avoiding unnecessary penalties and fines, and guaranteeing timely compliance with established deadlines.

Services and methodology:

- **Corporate Tax Advisory:** We advise entrepreneurs and personal assets in the definition of a tax strategy according to their needs.
- **Tax Audit:** We carry out an exhaustive review of monthly and annual tax returns.
- **Tax Compliance:** We prepare monthly and annual tax returns, affidavits, annual tax returns, taxable net income, tax equity, among others.
- **Representation before Tax Authorities:** We represent our clients before the Chilean Internal Revenue Service (SII), tax lawsuits, among others.
- **Wealth Succession:** We advise our clients in the development of a wealth succession plan to achieve the continuity of business management and establish an adequate corporate structure.
- **Corporate Reorganization:** We implement corporate reorganization structures and processes, such as mergers, divisions, conversions, contributions of assets and liabilities, among others.

# ACCOUNTING OUTSOURCING

Focus your energy on growing your business, while we take care of every accounting detail.

We outsource your accounting needs, allowing you to focus on your core business activities, saving you time and money, and reducing the risk of errors and omissions. Our close collaboration with you will ensure accurate, complete and up-to-date financial records, giving you the confidence you need to drive the growth and success of your business.

## Benefits:

- **Saving time and money:** By leaving your accounting in the hands of our team, you will be able to focus on your business without worrying about accounting and administrative management. This translates into greater efficiency and lower operating costs.
- **Risk reduction:** Our accurate and meticulous approach to accounting ensures the prevention of errors or omissions in your financial records, which in turn avoids future problems and possible penalties.
- **High-quality services:** We are committed to exceeding your expectations by providing you with excellent service. We have the most advanced technological tools to streamline and simplify your accounting processes, allowing us to stay at the forefront of the industry.
- **Specialized advice on tax matters:** Our team has extensive experience and knowledge in tax matters, which allows us to ensure timely compliance with all your tax obligations before the tax agencies, giving you peace of mind and security in your tax management.

Our Accounting services include:

- Our Accounting services include:
- Preparation of Accounting and Financial Information.
- Reconciliation of bank accounts.
- Periodic financial and management reports, according to your specific requirements.
- Preparation of financial statements in Chilean currency and USD.

# **CORPORATE** **FINANCE**

**Achieve your strategic goals with our efficiency and comprehensive approach to successful transactions.**

Our corporate finance practice provides a wide range of financial advisory and consulting services to help companies achieve their strategic objectives. We work closely with our clients to understand their unique financial needs and help them identify and execute financial transactions that align with their strategic objectives.

Baker Tilly offers an integrated approach to all aspects of the proposed transaction to provide a seamless and efficient service.

## **The corporate finance area offers the following services:**

- Due diligence.
- Valuation of companies and assets.
- Preparation of the company for sale.
- Reorganization of assets of the operation.
- Management of sale of productive assets.
- Preparation and preparation of Teaser.
- Search for investors.
- Legal advice on the closing of the purchase and sale agreement.
- Tax advice on capital gains generated in the operation.
- Economic-financial analysis and cost reduction programs.
- Management of working capital.
- Preparation of budgets and budgetary control.

# REMUNERATIONS AND PRIVATE ROLE

**Managing the Private Role externally ensures the confidentiality that the company must maintain in relation to the remuneration of its executive staff.**

This service consists of processing monthly employee remunerations, according to the client's internal procedures and in compliance with the legal regulations in force. To perform the service, a schedule is prepared from the date defined as the date of payment of remunerations to workers.

## **The service includes::**

- Reception of monthly data such as: over time, bonuses, commissions, sick leave, raises, etc.
- Closing for data reception
- Process of preparation of settlements
- Generation of digital file for the Client to pay social security contributions via Internet.
- Preparation and dispatch of the affidavit that the Chilean Internal Revenue Service (SII) requires from all payers in relation to personnel remunerations.

## **The aforementioned process culminates with the generation of the following reports:**

- Employee's Payslip.
- Social Security Contribution Filing via Internet.
- Maintenance of Personnel Vacation Control.
- Issuance and updating of Labor Contracts.
- Determination, calculation and issuance of severance payments.
- Preparation and dispatch via Internet of the Tax Affidavits required by the Chilean Internal Revenue Service (SII), related to personnel remunerations.

## **Private Role Administration:**

The existence of special bonuses, accessory benefits, agreements, etc. makes it advisable for the company's Remuneration Area to rely on specialists with solid knowledge of social security and tax matters.

# CRIME PREVENTION MODEL

**Protect your business and add value with our Crime Prevention Model: the prevention your company needs.**

Our service consists of offering your company a complete and efficient Crime Prevention Model, designed to safeguard its integrity and operability. We understand that the prevention of criminal acts is crucial for any organization, whether public or private, and our focus is on providing you with a compliance management system that minimizes risks and ensures compliance with Law 20.393.

Our Crime Prevention Model is meticulously designed to detect and mitigate potential risks from a preventive standpoint. Through rigorous controls and full traceability of all actions, our service seeks to ensure that your company is protected against potential criminal liabilities.

## Services and Benefits of our Crime Prevention Model

- Risk detection and mitigation: We identify and address potential risks to prevent criminal acts in your company.
- Rigorous controls: We implement effective controls to ensure compliance and security in your operations.
- Full traceability: We record all actions to ensure a comprehensive view of management and avoid criminal liability.
- Legal compliance: We comply with the requirements of Law 20.393, protecting your company from possible legal sanctions.
- Control management tool: More than just complying with the law, our Model adds real value to your organization through a culture of prevention.
- Business ethics: We ensure that the actions of employees, suppliers and customers are aligned with accepted ethical standards.
- Business empowerment: By preventing crimes, your company will gain confidence and reputation in the marketplace.
- Sustainable growth: Prevention is key to ensuring a safe and ethical future for your organization.

# TRANSFER PRICING

**Strengthen your company with our transfer pricing service: Legal compliance, transparency in your operations and confidence in your international transactions.**

Our transfer pricing service offers your company full support in the development of a solid model for pricing goods and services that are transferred between companies.

We focus on following market standards and competitive conditions, ensuring compliance with Law 20.630, which regulates everything related to transfer pricing and is based on the standards established by the OECD.

Our objective is to ensure that your company applies the principle of "Arm's Length" or "Fair Market Value", that is, the price that would be established in a transaction between unrelated companies. To this end, we prepare a Transfer Pricing Study that complies with the requirements and justifications necessary for the tax return.

Our team of experts works according to the level of information and the specific requirements of your company, ensuring that the data entered in the transfer pricing audit programs is complete and suitable for future use.

Rely on our service to keep your business in compliance with the law and ensure transparent transactions in line with international standards. Avoid tax risks and optimize your business operations with our specialized transfer pricing advice.



## IT Audit: Strengthening the Security of your Company.

In our firm, we offer an IT audit service designed to provide you with maximum security and protection against cyber threats. Our goal is to perform a comprehensive review of your company's IT infrastructure, systems and processes to identify security gaps and mitigate the risk of cyber-attacks.

### How do we do it?

- Risk and vulnerability detection: We start with an initial audit phase, where we perform a thorough assessment, test plan and penetration testing to identify potential vulnerabilities in your systems and networks.
- Infrastructure analysis: We comprehensively assess your company's IT infrastructure, analyzing the integration characteristics, configurations and programmatic processes in the ecosystem to ensure its optimal functioning.
- Process analysis: We perform a detailed survey of tasks, directives, policies and practices related to the handling and interaction with information assets. This analysis allows us to identify vulnerabilities and propose improvements to strengthen security.
- Risk mitigation: Based on the results of the audit, we develop recommendations to mitigate the identified risks. Our team of experts will guide you in the implementation of improvements and corrections, ensuring that your company follows the best IT security practices.
- Social Engineering: We evaluate and perform vulnerability testing of human practices or behaviors in your organization, with the objective of preventing possible security breaches. This helps us obtain relevant and confidential information to further strengthen your defenses.

### Benefits of Our Service:

- Increased security and protection against cyber-attacks.
- Identification and correction of vulnerabilities in your systems and networks.
- Compliance with IT security best practices.
- Action plan to implement improvements and corrections.
- Confidence and peace of mind knowing that your company is protected.

# BAKER TILLY NETWORK

Our nationwide network of professional services firms is based on shared principles, commitment to quality, service excellence and strong interpersonal relationships. We believe in collaboration, learning and synergies among our colleagues, work teams and practice areas, which has led us to achieve great professional successes. We seek to expand our horizons and establish alliances with other professional services firms to develop a value proposition beneficial to all members of the National Network and respond to the growing demands of our target markets.

## Professional firms

### Within our network:



[www.azg.cl](http://www.azg.cl)

**stratego**  
Technologies

[www.stratego.cl](http://www.stratego.cl)

Auditing and consulting firm, with more than 20 years of experience serving companies in various industries. The firm has an office in the city of Concepción and is led by partners Alfonso Zambrano Tapia, José A. Muñoz and Hugo Parraguez Jara.

Cybersecurity company located in Santiago, specialized in information security services and development of artificial intelligence applications. It is led by partners Fernando Guerra and Jose Luis Barría.



# WHY CHOOSING BAKER TILLY CHILE?

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## Our differentiating factors



Involvement of Partners and Managers in all stages of the process.



Continuous training of all our personnel.



Specialized team with high technical capabilities



International support and local knowledge



Unique approach that allows us to add value to all our processes



We deliver flexible and customized solutions adapted to the customer's circumstances.

**4** Offices in Chile

**+100** professionals

# INDEPENDENT MEMBERS OF BAKER TILLY INTERNATIONAL

We believe in the power of great relationships, great conversations and great futures. They represent what we are all about and the common goals of our member firms for their clients, their partners and their staff, as well as for the communities at large.


Our member-driven culture of collaboration amplifies the entrepreneurial spirit of our member firms and enables them to thrive with a unique and sustainable competitive advantage in their markets.

Like all Baker Tilly International member firms, we aim to be an open and transparent firm and make the following commitments:

- Leading by example
- Providing quality service with an emphasis on integrity
- Be open and honest in all communications
- Act ethically
- Encourage teamwork and collaboration with other member companies
- Maintain a supportive environment in which its individuals can thrive.

The shared values of Baker Tilly International and its member firms define what we stand for and how we do things, forming the basis for a consistent approach to service delivery worldwide.

[www.bakertilly.global](http://www.bakertilly.global)



**\$4.7bn**  
2022 worldwide revenue (US\$)



**41,234**  
People



**703**  
Offices



**145**  
Territories

# REPRESENTATIVE CLIENTS



We understand that your company faces unique challenges and is looking for customized solutions to achieve success in your industry. That's why our team of experienced professionals is ready to be your strategic partner on the road to growth and prosperity.

We have a broad understanding and professional knowledge in various industries, which allows us to thoroughly understand the risks, opportunities and operational activities you face on a daily basis.

Our approach is focused on you and your objectives. Whether your company belongs to the Retail, Hospitality, Shipping, Ports, Production, Investment Funds, Construction, Universities or other areas, both public and private.

When you choose Baker Tilly, you get not only knowledge and experience, but also a partner committed to your success and an international network of experience. Let us be part of your team and help you achieve new goals in your industry.



# CLIENT TESTIMONIALS



## **Administration and Finance Manager - Port Company**

"It is not easy for auditors to understand the specificities of our business, it is not usual. The experiences with Baker Tilly Chile have all been good".

## **Administration and Finance Manager | Retailer**

"They took care of every detail of the process, accompanying us at all times. They always responded on time to our requirements".

## **General Manager | Port Company**

"They faced a complex issue with an adverse scenario and managed to do a great job, as a result of being involved with the proposed objective".



## **Administration and Finance Manager | Construction Company**

"Our experience with Baker Tilly Chile Auditores, in Financial Statement Auditing Services has been 100% satisfactory because it meets high quality standards related to financial information, transparency, review and multidisciplinary teams in charge. The presence of the partner, management and team in the field during the audit and closing process is valued".



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